

# CASE

dexian

Case Study: Financial Services

## Dexian Successfully Places Hundreds of Recruiting Resources for Client's Corporate Expansion

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### CLIENT:

American multinational technology company that specializes in Internet-related services and products, which include online advertising technologies, a search engine, cloud computing, software, and hardware.

### Challenge

The client needed to staff more than 600 additional recruiting employees for new offices in Austin, Texas and for expansion in Mountain View, CO, Seattle, WA, and New York, NY. To meet an aggressive goal, the client requested 100 resumes per week, covering a variety of skill sets within recruitment.

### Solution

Dexian rose to the challenge, screening, selecting and placing more than 250 technology and recruiting consultants over a two-year period.

### Outcome

Dexian not only met, but exceeded the client's submission requirement, at a rate of approximately 6.4 placements per week. As a result of this effort, the client designated Dexian as a full supplier vendor, as well as a top vendor in multiple.

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### PLACEMENTS

479

Consultants

### SKILL SETS

- Recruiter
- Recruiting Coordinator
- Resume Screener
- Technical Sourcer

### TESTIMONIAL

"Dexian Consultants is one of our go to partners from everything to market rate analysis/trends to ad-hoc for support in other verticals outside of what they normally support. Dexian is considered and valued as one of our top strategic partners."

- *Extended Workforce Solutions, Contract Manager*

# STUDY