

CASE

Case Study: IT Services

Dexian Successfully Earns Coveted Platinum Vendor Status with Workforce Management Software Partner

CLIENT:

A global provider of enterprise-grade workforce management solutions, renowned for their elegant platform and innovative workforce programs.

Challenge

Since 2016, Dexian had delivered application development and support for the client globally. Dexian had supported the development of the client's core platform, including unique client requirements to configure, write complex formulas, and define, configure, and develop data conversions and interfaces. After standing up an internal practice dedicated to the client, Dexian has become much more than an offshore services provider; we are a true extension of the client's organization.

Solution

The breadth and depth of the Dexian resources caught the attention of leaders within the client organization who collaborated with us on a strategy to build out a top team of senior talent. The client was willing to offer their own internal resource, the Director of Professional Services, to lead the Dexian practice. The 75+ person team is expected to double by the end of 2022.

Outcome

With the reseller agreement solidified in early 2022, Dexian expects to expand soup-to-nuts implementations both in the U.S. and abroad.

STUDY